SERIGRAPH SPRINGS CUSTOMER INTO MARKET

Lackluster product design causing you sleepless nights?

PARTNER WITH US

Sengraph

We use a PPM approach to measure quality on incoming product. Serigraph is so good on quality they aren't even on my radar.

- Director, Product Management Premium Bedding Manufacturer

CHALLENGE:

Premium Bedding Manufacturer faced numerous production issues:

- Intermittent quality issues within supply chain
- Just-in-time supply chain strategy amplified supply chain disruptions
- Complex supply chain, large number of vendors
- Numerous SKUs and configurations created complexity

SOLUTION:

Serigraph leveraged expertise in In-Mold Decoration engineering, tool design & support, color & surface coating, screen printing, forming, die cutting, molding, hand application adhesives, packaging and product testing to deliver a product that positioned them as the LEADER in its space.

RESULTS:



INDUSTRY-LEADING TECHNOLOGY

- Raised average ticket price 428%
- Increased new product sales by 30-40%
- Shortened timeline from concept to development

SIMPLIFIED SUPPLY CHAIN

- Simplified supply chain by eliminating several vendors
- Improved quality

30%

NEW

PRODUCT SALES

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